

Extraordinary TIMES Extraordinary PHILANTHROPY



LAB TEACHES TO MY BOYS' UNIQUE LEARNING STYLES. THEY LOOK FORWARD TO SCHOOL EVEN IN VIRTUAL LEARNING. THEY ALSO TEACH RESILIENCE, GRIT, AND THE IMPORTANCE OF ADVOCACY—LIFELONG SKILLS." –LAB SCHOOL PARENT

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REFLECTIONS
 FROM
 HEAD OF SCHOOL

he Annual Report 2019–2020 celebrates an important milestone in the history of The Lab School of Washington: the legacy of Katherine Schantz, head of school for 11 years.

Katherine's mark can be seen in every part of our school. The campus has been transformed—from the enhancement of arts and performance spaces, including the state-of-the-art Shaun Miskell Theater, Movement Room, and Videography Studio in the Sally L. Smith Arts Complex to the campustransforming High School, Commons, and Library. It is a different place from when Katherine arrived more than a decade ago.

However, if this year has taught us anything, it is that these amazing facilities—as important as they are—are not what distinguish Lab. Rather, it is the people who make our school. Katherine's imprint is clear here, too. In 2009, she joined a team of strong teachers, teaching artists, administrators, and staff members who began their Lab journey with our founder, Sally L. Smith. This team joined Katherine in writing the school's next chapter, and many of them continue to inspire our students today. Katherine also put her own stamp on our team, hiring experts who "get" Lab and are determined to make it even better. Today, this vibrant community of educators demonstrates

what we've always known transformational teachers find a way to meet their students where they are in spite of the obstacles in their path.

Since my appointment in October of 2019, I was fortunate to enjoy a true partnership with Katherine as we planned for our transition and for the 2020-21 school year. That partnership became even more critical when our worlds were upended in March 2020. Throughout the spring, we spoke on a weekly basis, and over these past seven months, my admiration for this amazing community has continued to grow. The Lab School does change lives.

We are working hard every day to grapple with uncertainty, changing circumstances, shifting variables, and uncontrollable forces. And yet, there is one thing that is constant: our commitment to empower our students to become self-advocates and engaged and compassionate members of a global society.

In this year of uncertainty, your support of Lab is more important than ever. We



are grateful to the many members of our community who made Lab one of their philanthropic priorities in 2019–20. Every dollar given to Lab is used to achieve our goal of creating an exceptional educational environment where each student is valued, respected, and understood. We are grateful for your support.

Best regards,

Kim Wargo

Head of School

WE ARE WORKING HARD EVERY DAY TO GRAPPLE WITH UNCERTAINTY. ... AND YET, THERE IS ONE THING THAT IS CONSTANT: OUR COMMITMENT TO EMPOWER OUR STUDENTS TO BECOME SELF-ADVOCATES AND ENGAGED AND COMPASSIONATE MEMBERS OF A GLOBAL SOCIETY." -KIM WARGO



his has been an extraordinary year for The Lab School, and I am gratified that the faculty and staff, students, parents, and the Board have all risen to the challenges to make this difficult year successful on so many fronts.

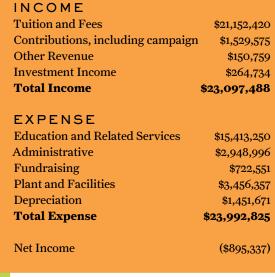
The Lab school's conversion to virtual learning has been nothing short of astonishing. This new way of teaching was implemented in a few weeks and has been remarkably successful under the circumstances. We know that few schools have been able to make the transition as effectively as Lab, and this is a real tribute to our experienced and devoted faculty and staff who made this transition so successful. For that, the entire Lab community should be grateful.

Along with this transition came new expenses for the school and, frankly, financial losses as well. Revenue from related services and transportation dropped dramatically, to name two examples, while costs rose so that Lab could support the technology needs for virtual learning, plan for risk mitigation, and create a larger budget for financial aid in order to support current families attending Lab that had unforeseen need. Through all this, Lab kept all staff fully employed. Lab did receive a PPP loan, which helped make this possible-and though we are financially stable, we anticipate an operating loss for the coming year. I am so thankful for the strength and generosity of this community, which will keep Lab financially viable into the future.

After 11 years, Katherine Schantz stepped down. Katherine was an outstanding head of school, leading by building consensus, while at the same time making definitive, intentional decisions. She cared deeply about both what she

2019-2020 FINANCIAL SUMMARY

\$



did and how she did it, and it was an honor to have worked closely with her as Board chair for these last four years. Her list of accomplishments includes forging an academic program rooted in 21st century thinking, recruiting and retaining an exceptional faculty and staff, increasing financial aid to more than \$1 million per year, fundraising for and then opening the new high school, spearheading the campaign for the new theater, and leaving behind an institution that will thrive for generations.

And now, after having been led by two extraordinary heads, our founder Sally L. Smith and Katherine Schantz, The Lab School is again incredibly fortunate to have Kim Wargo as our new chief. I have been privileged to get to know Kim over these last several months; she quickly assumed her role and embraced Lab's distinct philosophy and pedagogical approach to teaching our students. Despite the inherent drawbacks of getting to know faculty, staff, students, and parents virtually, Kim has worked diligently to make the necessary connections to all groups. She continues to impress me with her experience, vision, and communication skills-so incredibly necessary during this awful pandemic.

Our Board—composed of volunteers committed to the stewardship of Lab—continues to devote long hours serving on the Board itself and on Board committees, and this year, in particular, Board members stepped up with thoughtful advice on how best to respond to the Covid-19 crisis. Kim and I have been able to rely on them for support and have tapped the depths of their knowledge and sage advice. As we enter our eighth month of living and adapting to the restrictions of Covid-19, I, like many of you, am uncertain how the pandemic will continue to affect and change our lives. That said, I am hopeful that like so many other adversities, our resilient community will work together to overcome this one. I remain highly confident that despite all the difficulties of operating a school during this time, Lab will continue to deliver a first-rate quality education for all of our students.

Thank you very much, and here's to another successful year at The Lab School of Washington.

Sincerely,

Bill Tennis *Chair, Board of Trustees*



THE LAB SCHOOL OF WASHINGTON BOARD OF TRUSTEES 2019-2020







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Katrina Holliday

MEET OUR NEW BOARD MEMBER 2020-2021



MICHAEL MILLER

Michael Miller is a principal of The Gelman Management Company where he is responsible for investment strategy, debt structuring, and risk management as well as the oversight of a several million-square-foot portfolio of commercial and multifamily real estate. Mr. Miller is also a principal of Foxhall Partners, and serves as the chair of Foxhall's investment committee. Before his tenure at Gelman, he was an Investment Associate at CapitalSource, a commercial lender, which later became a division under Pacific Western Bank. Mr. Miller graduated cum laude with a Bachelor of Science in Economics from The Wharton School at the University of Pennsylvania. Mr. Miller was co-chair of the 2019 Lab School Gala and is actively involved in the Melvin and Estelle Gelman Foundation. His son, Ryan, is in fifth grade at Lab and has been at the school since first grade.

WHY WE GIVE

ROBERT CRAWFORD AND MARK NIELSEN

Since starting at Lab as a second grader in the fall of 2019, **Sophia Crawford** has ditched wearing pajamas. She is so eager and excited to come to school each day that she puts on her school clothes the night before so that she can be up bright and early, no time to waste rummaging in her closet for an outfit.



"Sophia loved her previous school but once she started to fall behind her peers in reading and was then diagnosed with dyslexia and ADHD, we were concerned that, despite her school's best efforts, it did not have the resources to help her learn how she needed to learn and to catch up," says her father **Mark Nielsen**.

It's funny," adds her other father **Robert Crawford**, "but we didn't realize how anxious and stressed Sophia was about school—and how stressed the two of us were—until she started at Lab when all that anxiety fell away within the first few weeks. She suddenly felt normal, not different or inferior. She no longer needed to feel afraid. It was wonderful to see how everything clicked for her during those first weeks at Lab—not just in the classroom but also socially with new friends and teachers."

As parents, Mr. Crawford and Mr. Nielsen are not new to independent schools. Their two daughters have attended independent schools since they began school, but they say that The Lab School is a very different world, a place where every teacher is a specialist and all the resources Sophia needs are right there on one campus.

Sophia has always been a curious, artistic, and outgoing kid. Five months younger than her cousin Jack, she invariably joins him in any and every adventure, especially roaming around outside, getting dirty, and digging around to learn more about bugs and worms. She also loves creating elaborate Lego villages and is "obsessed" with Perler beads. At Lab, she has enjoyed that same joyful dive into learning and exploring, in particular taking on the character of Alice Waters in Club Discovery during her first year.

Mr. Crawford and Mr. Nielsen say they were a bit concerned that, due to the pandemic, virtual learning might be a stumbling block to Sophia's continued academic progress; but their worries have been unfounded. "We have been amazed, frankly!" says Mr. Nielsen. "Sophia only had half a year of Basecamp last spring and now it's like second nature. She organizes her work, and if we do chime in and say, for example, 'You have 10 minutes left for this class or project …' she will look at the clock, and say, "Nope, 12 minutes!' It's been a huge relief to see her thriving even during these challenging times."

As generous donors to Lab, Mr. Crawford and Mr. Nielsen are strong believers in supporting the school, which has not only transformed Sophia's—and their—lives but more importantly, can transform a whole community. "I have been on the board of another independent school for more than four years, which has provided me great insight into why giving to is so important," says Mr. Crawford. "I hope other parents will understand that although tuition is a lot, support from families helps Lab help our children find success."

Mr. Nielsen adds, "Sophia has always loved the social part of school, but now she loves the learning part just as much. That's priceless."

ADVANCEMENT REPORT MARTY CATHCART





It's been a year!

irst and foremost, thank you! Thank you to everyone who has and continues to support The Lab School with your donations, your volunteer efforts, and your friendship. We started the 2019-2020 school year strongwith a beautiful gala, the opening of the Shaun Miskell Theater, and a celebration of Lab! Though things took an unprecedented shift in the spring due to the coronavirus, the Lab community rose to the occasion.

Thank you to the amazing Lab School Fund volunteers who helped the school raise more than \$520,000 for the annual fund-of which more than \$200,000 was donated to the school after the March shutdown. Thank you to Caroline and Liam Coakley and Jennifer and Michael Miller who chaired the 35th annual Gala and who were instrumental in our fundraising efforts and brought in new sponsors to the event. We would like to also thank Bill Tennis, Board chair, and the entire Board of Trustees for their support of Lab through their giving and work.

A big thank you to Katherine Schantz who during her tenure was always a champion of Lab and our team. Her years at Lab transformed the way the school raised funds and built new programs and spaces that will have an ever-lasting effect on Lab. Though we were sad to see her leave, we are extremely excited about our new Head of School Kim Wargo. Kim brings a vast array of experiences in the fundraising arena and we are beyond thrilled to work with her and push Lab into the future.

With great appreciation,

Mantz

Marty Cathcart Director of Institutional Advancement

Dia Ruocco Director of Development

GIFTS RECEIVED 2019-2020 Lab School Fund Gala Theater Other Total new funds raised \$1,509,180

\$528,139 \$541,086 \$176,737 \$263,213



LAB SCHOOL FUND GIVING WEEK

In May 2020, The Lab School Fund launched a "Giving Week." Although a special giving day was planned, things shifted after COVID-19 hit. We didn't know what to expect but the Lab community truly stepped up and made Giving Week a huge success. Our initial goals for the week were 125 donors and \$50,000 raised for Lab School Fund ... instead:

TOTAL DONORS: 263 TOTAL DOLLARS RAISED: \$108,659

Lab parents and Board members put up two matches and three challenges during the week all were met and the week was a true inspiration to all of us.

Thank you!



THE LAB SCHOOL WAS LIFE-CHANGING FOR OUR SON. NO OTHER SCHOOL **PIVOTED AS QUICKLY** TO ONLINE LEARNING WITH CONTINUITY AND COMMUNITY. FROM THE BEGINNING, LAB TAILORED STRATEGIES TO HELP OUR SON OVERCOME READING CHALLENGES AND BECOME A LOVER OF READING. LAB ALSO ARMED HIM WITH LIFE SURVIVAL TOOLS TO ADVOCATE FOR WHAT HE NEEDS TO LEARN IN ANY CIRCUMSTANCE. WE ARE FOREVER GRATEFUL." -LAB SCHOOL PARENT

If you have provided for Lab in your will or estate plan or are interested in learning more, please contact Marty Cathcart, director of Institutional Advancement, by phone at 202.944.2201 or by email to marty.cathcart@ labschool.org.

→THE 1967 SOCIETY

The 1967 Society recognizes donors who have made provisions in their wills or estate plans to benefit The Lab School. The following have indicated that The Lab School is included in their wills or estate plans:

Bill Blumberg Mimi and Rhett Dawson Dean and Christina Howells Gerry Lamb and Mary McGann Henry Lavine and Ronda McCrea Timothy Mahoney Hal Malchow and Anne Mahoney Skip Prior Sally and Steve Seawright Gary Smith '76 Zoe Tierney Don Vicks

COMBINED GIVING

COMBINED GIVING SOCIETIES

The Combined Giving Societies acknowledge and celebrate the generosity of donors who supported any and all of our fundraising efforts at the highest levels during the 19–20 fiscal year. This list includes cash gifts received for the Gala, the Lab School Fund, payments on Capital Campaign pledges, or any other designated gifts (does not include new pledges).

We are incredibly grateful for your above-and-beyond support.

EDISON SOCIETY \$100,000 OR MORE

Alan and Ashley Dabbiere Erwin Gudelsky and Barry Gudelsky Robert and Aimee Lehrman

RAUSCHENBURG SOCIETY \$50,000 OR MORE

Anonymous Jason and Dana Harrison

PICASSO SOCIETY \$25,000 OR MORE

Robert and Sarah Bassam Liam and Caroline Coakley/CJ Coakley Co., Inc. Tom and Krista Di Iaconi Bruce and Deborah Downey Linda Fienberg and Jeffrey Bauman Michael and Jennifer Miller Tom Moore and Betsy Williams Jon Riberas and Belen Orjales Frank Sands Dave and Maristela Sohier Bill Tennis and Sara Cartmell

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The Societies are named for famous people in history who struggled with traditional learning and are thought to have had learning differences as we know them today. THE LAB SCHOOL FUND leadership gift societies

Contributions to The Lab School Fund are vital to the financial well-being of the school as these unrestricted funds support Lab's general operating budget and key priorities including financial aid and faculty development opportunities.

THE VISIONARY CIRCLE \$25,000 AND ABOVE

Bruce and Deborah Downey Robert and Aimee Lehrman Frank Sands

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Alan and Ashley Dabbiere Ken Kido and Alison Whitmire Thomas and Linda Matkovic Jon Riberas and Belen Orjales Dave and Maristela Sohier

THE HEAD OF SCHOOL CIRCLE \$7,500 TO \$9,999

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THE PARTNER CIRCLE \$5,000 TO \$7,499

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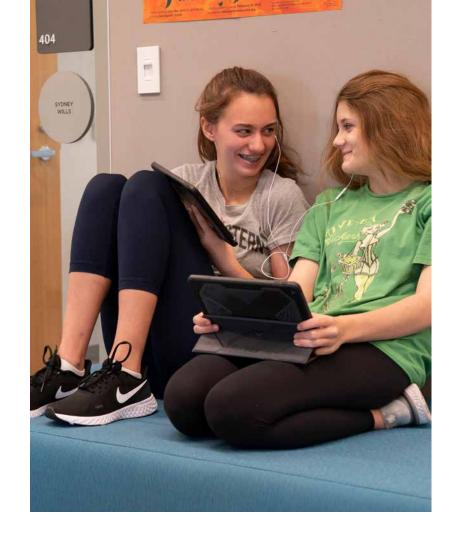
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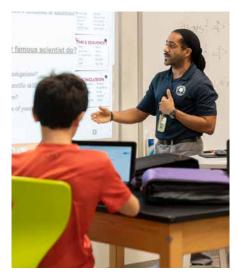
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OUR EDUCATORS, OUR STARS

t is because of teachers like these, support staff like these people [at Lab] who carved out a space with their humor, their craft, with their specialty for weird, awkward, mouthy students like me to have refuge and a place to feel safe. Teaching is absolutely one of the noblest callings, and I am incredibly grateful to you.... And to all of you here—you are perfect the way you are. Now, go cause trouble and change the world!" said Actor, Producer, Entrepreneur **Maren Rosenberg '04** during Lab's 35 Annual Lab School of Washington Gala Honoring Outstanding Achievers with Learning Differences.

Ms. Rosenberg was one of this year's three amazing awardees. We were also lucky to have Portrait photographer **Platon** and Co-Founder and President of Axios **Roy Schwartz**. At the National Building Museum, hundreds of Lab parents, friends, and colleagues, along with faculty and staff enjoyed dinner and dancing, raise the paddle, and funny and poignant speeches from the awardees. **Caroline** and **Liam Coakley** and **Jennifer** and **Michael Miller** were co-chairs for the event, with this year's theme, "Our Educators, Our Stars." White House correspondent for NBC News **Geoff Bennett** served as emcee for the evening.

The gala was bittersweet as we honored **Katherine Schantz**, our amazing leader for 11 years, who stepped down as head of school this summer. An important part of the evening, Lab's tribute to her included videos of each division in full calling out enthusiastic thank yous, heartfelt remarks from Chairman of the Board **Bill Tennis**, and many hugs from families and friends attending who shared their appreciation and gratitude.

The Lab School's primary fundraising event, the annual Gala, also lauds the accomplishments of our students and the teachers who help them flourish into their best selves. Proceeds from the Gala supported financial aid and professional development for faculty and staff.



These gifts include table sponsors, ticket buyers, gifts made during "raise the paddle," auction supporters, and raffle ticket buyers.

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SOMETHING SPECIAL HAPPENS TO A FAMILY WHEN THOSE OUTSIDE HEAR AND ACKNOWLEDGE YOUR CHILD'S HISTORY AND TRUTH. IT GIVES YOU FAITH." -LAB SCHOOL PARENT



THEATER PROJECT

Thank you to all who supported the building and opening of The Shaun Miskell Theater. Below is a list of all gifts received in support of this project, including gifts from the Transforming Lives. Transforming Education Campaign that were designated for the theater, as well as gifts received during the last two years in support of The Theater Project.

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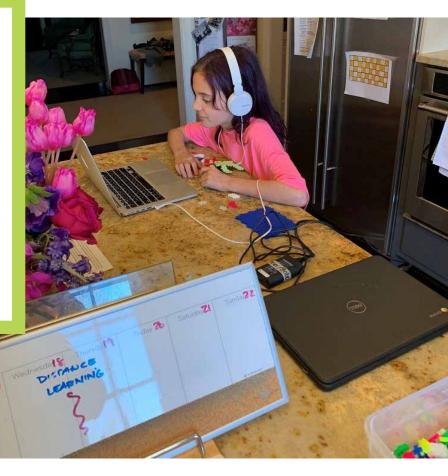
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-LAB SCHOOL PARENT





WHEN FLOWERS ARE PLANTED IN FERTILE SOIL, HAVE THE RIGHT TEMPERATURE, WATER AND SUNLIGHT, THE PERFECT FLOWER IN FULL BLOOM AWAITS. WATCHING MY DAUGHTER'S GROWTH AT LAB IS LIKE SEEING A FLOWER AT PEAK BLOOM. THE LAB SCHOOL IS GOOD GROUND!"

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THE LAB SCHOOL: THE DIFFERENCE IS EXTRAORDINARY

magine a world without Albert Einstein, Leonardo Da Vinci, or Steve Jobs. Each of these innovators struggled with a learning difference. At The Lab School of Washington, we know that thinking differently is the first step to achieving extraordinary things. We offer the gift of fearless learning for students with learning differences so that they have the academic and social tools needed to become the next Einstein, Da Vinci, Jobs ... or someone who achieves something we have yet to imagine.

The Lab School transforms the way students think about themselves and about learning. We understand that our students' challenges have nothing to do with intelligence, but come from differences in the way they learn. And because we know that, The Lab School is different in how we teach.

In partnership with some of the country's top researchers in the field of neuropsychology, Lab offers children with languagebased learning differences and ADHD an innovative, artscentered education that recognizes their talents, capitalizes on their strengths, builds their skills, and shows them how their non-traditional approach to problem-solving and achievement is truly an advantage. In fact, we help students turn differences into advantages every day.

The donor lists included in this Annual Report were compiled by the Institutional Advancement Office of The Lab School of Washington. We have made every effort to prepare this report accurately. However, despite our best efforts, errors and omissions do occasionally occur.

If you made a contribution between August 1, 2019 and July 31, 2020 and your name was omitted, please accept our sincere apologies. To advise us of an error, please contact the Institutional Advancement Office at 202.944.2201 or email marty.cathcart@ labschool.org.



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MISSION

The Lab School of Washington is an innovative learning community fostering scholarship and creativity in students with language-based learning differences. In an environment of inquiry and hands-on exploration, Lab School students learn to advocate for themselves as they become engaged and compassionate members of a global society.

> THE LAB SCHOOL

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